

Speed to the Markets

Fortis Bank Global Clearing N.V. (FBGC), needed to house their Market Access platforms and client hosting services as well as providing co-location for specific markets in London.

The Challenge

“We went through an extensive market research process, long-listing various data centres in and around London,” said Neil Singleton, Global Head of Market Access Architecture, Fortis Bank Global Clearing.

“Key criteria included security, presence in the marketplace, carrier availability, and also – most important of all – colocation opportunities and proximity to other exchanges.”

The Solution

The FBGC chose to use the Proximity Hosting services provided at Interxion's City of London data centre. The agreement enabled FBGC to provide low-latency market access to its trading customer base from the centre of Interxion's 'Financial Hub' – a close-knit community of Interxion-based capital markets participants. Its mission-critical infrastructure was quickly installed and running in a secure private suite.

“We have connectivity to the majority of leading trading exchanges in both stock and derivatives,” said Neil Singleton. “Offering proximity hosting with those exchanges is beneficial not for ourselves but for our clients, who include black-box algorithmic traders for whom milliseconds, or even microseconds, can mean the difference between winning a trade and losing it.”

Space to grow was also key. “It's an unknown factor how many people will want to colocate at a site or an exchange, and because we can't predict this accurately over the medium-term, we need flexibility and room to grow.”

The FBGC hosts client infrastructure in the data centre, so trading applications sit with them, and they take responsibility for external as well as internal connectivity.

“We needed a mix of dark fibre providers and DWDM (dense wavelength division multiplexing) carrier services down to internal 10/100 Gigabit in-house cross connects. As a carrier-neutral provider with a full range of internal connection and monitoring services, Interxion delivered strongly in this area. In a nutshell, we reviewed the whole market and were convinced that Interxion's core capabilities combined with its capital markets offering are outstanding.”



What FBGC does...

Fortis Bank Global Clearing N.V. (FBGC) is one of the largest independent third-party clearers in Europe, Asia/Pacific and the US and a Fortis Bank Nederland division. The company offers trading facilities and global clearing for the derivatives, equities, bonds, commodities and energy markets. With more than 680 employees worldwide, FBGC provides General Clearing services for products listed on more than 85 exchanges throughout the globe, as well as Market Access to over 50 of those exchanges. FBGC processes more than 1.8 billion derivatives transactions per year and consistently ranks within the global top 3 providers in the field.

www.fortis.com

What Interxion delivered...

- Proximity Hosting in the City of London with the ability to scale and reconfigure space as required
- Close proximity to the matching engines of most European trading venues
- Large, growing financial community of trading venues, broker dealers, proprietary trading firms, hedge funds, and financial service providers
- High-density power
- Broad choice of 32+ connectivity providers
- Guaranteed power availability up to 99.999% with N+1 backup generators and cooling and 2N UPS
- Multiple physical security layers and 24-hour security support with controlled customer access 24x7

About Us

Interxion is a leading European operator of carrier-neutral data centres and managed services. We serve our customers from 28 facilities located in 13 cities across 11 European countries.

Every Interxion data centre meets the most stringent industry requirements, offering the highest levels of security, power availability and energy efficiency.

Interxion's customer community also has access to 18 major European Internet exchanges and over 350 carriers/ISPs giving exceptionally convenient, cost-effective and reliable connectivity.

Our Customers

Over 1,100 organisations, ranging from global carriers and ISPs to leading content owners, service providers and enterprises, house their mission-critical infrastructure with Interxion. Some of our 200+ financial services customers include:

- 7ticks
- Borsa Italiana
- Chi-Tech
- Fixnetix
- Nasdaq OMX
- Nuovi Investimenti
- Plus Markets
- Quote MTF
- SunGard
- Trading Technologies

Quality of Service

Over and above expert local staff, Interxion provides a unique European Customer Service Centre (ECSC) that monitors customer security and systems 24x7 and provides quick-response support in five languages.

Following a rigorous independent assessment process, Interxion has been awarded ISO 27001 for Information Security Management Systems and Business Continuity.

Contact Us

To find out more about our facilities and our full range of services and solutions, please contact us with your requirements:

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Accreditations & Associations

**Uptime
Institute™**

Cofounder EMEA Chapter,
Uptime Institute

the green grid™
member

Contributor Member,
The Green Grid

ISO 27001
IS 537141 BS 25999
BCMS 560099

ISO 27001 and BS25999-
accredited Information
Security Management &
Business Continuity Systems



Contributor, EC Joint
Research Centre on
Sustainability

**London
Stock Exchange**

LSE-accredited Proximity
Hosting Provider

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